



सत्यमेव जयते



**CENTURION
UNIVERSITY**
*Shaping Lives...
Empowering Communities!*



2018-19

URBAN MICRO BUSINESS CENTRE

*An Action Research
- Innovative Project
for Training,
Production and
Entrepreneurship
Development of
Urban Poor Slum
WOMEN*

*Centurion
University's Social
Outreach
Entrepreneurial
Initiatives*

Contents

1. Background	3
2. Introduction	4
3. Project Mission.....	4
4. Objectives.....	4
5. Board of Directors.....	5
6. Registration & Certification	8
7. Partnership and Collaboration.....	9
8. Units / Business Verticals :	9
9. Mile Stones and Achievements.....	13
9.1 Physical and Financial Achievements.....	13
9.2 Empanelment & Accreditation	13
10. Training and Internship.....	14
11. Over Seas Exchange and Internship.....	15
12. Direct and Indirect Impact of the Project	16
13. Individual Income Vs Family Income of UMBC members (Women).....	19
14. Activity wise Trajectory and Family Impacted	20
15. Activity Wise – Income and Expenditure for 2018-19	22
16. Comparative statement for 6 years – Balance Sheet, PL Statement	23
17. Funds and Grants	24
18. Salary , Wages and Stipend for 2018-19.....	25
19. Human Resource – Project Team.....	26
20. Visitors to UMBC.....	28
21. New Projects for 2019 20.....	34
22. Projected Inflow from units : 2019 20	34

1. Background

Odisha has a predominant agrarian economy and performance in this sector is crucial to the development of the state. The prevalence of small farmers having small sized land holdings , seasonal unemployment, the low-application of modern technology in agriculture and erratic rainfall has resulted, deprivation and inequality leading to distress migration of poor people in the state. These distressed poor mass migrate to urban areas within and outside the districts and even to neighboring states to eke out better wage and livelihood. While leaving their native their aspired for better education, higher wages, better job opportunities and better living conditions. However the conditions in the towns and cities are totally different with higher cost of living, low wages, fast life, stiff competitions, poor quality of life, cramped living conditions, uncertain employment, overcrowded slums, no belongingness. These leaves very little scope for them to rent a proper place to stay. Thus ultimately forcing them to land up in an unorganised urban locations – Slums.

Nearly 2.5 million people migrate annually from rural Odisha. In Bhubaneswar itself there are 436 slums. Of the total 8.40 Lakh population in the city 36% dwell in slums. This figures out to nearly 3,01,611 individuals of 80,665 households.

Growing urban slum population, poor governance and least access to basic facilities leads to social insecurity, exploitation, abuses, unhygienic environment, poor health and living conditions.

Kargilnagar – one of the fast growing and populated slums of Bhubaneswar has stories different to share. Till 2013 the life and livelihood in this slum was predominantly daily wage, labour or vending.

An innovative - action research project of Centurion University aimed to set up under the name of Urban Micro Business Center in November 2013. An independent project in the areas of entrepreneurship development with innovative and cost efficient technology, providing opportunities for development professionals and students to analyse and learn from live business start- up projects. It specifically supports urban poor – youth and women to develop micro-enterprises, suiting local market and industrial ecosystem.

2. Introduction

Urban Micro Business Centre – is the flagship project of Centurion Science and Technology Entrepreneurship Facilitation. An independent Section 8 Company

3. Project Mission

The Urban Micro Business Centre (UMBC) is a concept for an integrated approach to livelihood, skill, and entrepreneurship development for the urban poor.

Its mission is to be:

1. **A One-stop-Centre** for urban slum dwellers for information on training opportunities, direct business support or supply chain linkages, and market information and business ideas
2. **A hub for local Nano , Mini and Small scale family businesses** who are seeking skilled and semi-skilled labour trained or mobilised through the Urban MBC, and who can be linked with interested urban poor beneficiaries
3. **A platform for integrated community development** efforts by municipal or state government line officials, other NGOs, and resource groups from within the community itself (including SHGs or savings groups)

4. Objectives

1. Develop UMBC into an economically sustainable and viable model for existing and new centres ;
2. Integrate the UMBC into local slum communities as a common facility centre, and enhance stakeholder dialogues to be more responsive to community economic needs;
3. Create a network of local entrepreneurs and businesses who can be :
 - (i) Business Trainers (including marketing and retailing)
 - (ii) Capacity builder of new entrepreneurs
 - (iii) Local employers or supply chain linkages
 - (iv) Experienced resource persons for the Urban MBC
4. Integrate basic entrepreneurship development and business exposure modules into all skill development programs across different trades and services, and into all community development programs;
5. Bring a range of private entities on board as knowledge and funding partners.

5. Board of Directors

1. Prof Mukti Mishra , Director (Chairman)

Professor Mukti Mishra is the Founder of Centurion University of Technology and Management – the FIRST Private, Multi-Sector, Multi-Campus State University established through an Act of parliament. The University is unique, especially in providing experience-based learning, hands-on knowledge and practice-oriented education in remote, regional and indigenous regions.

Professor Mukti Mishra has had a brilliant track record as a student. Following two

Master degrees in India in Analytical and Applied Economics and Public Administration, he went on to complete his MBA and PhD degrees from Victoria University, Australia with outstanding results.

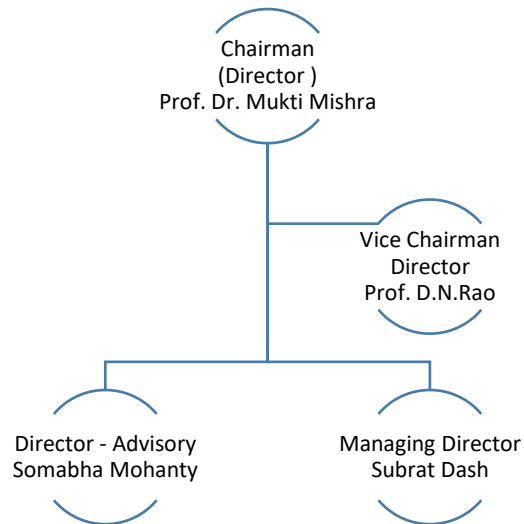
A promising career ensued over the next 15 years in Fortune 500 companies after which Professor Mishra gravitated towards education. While teaching across the world in countries such as Singapore, Malaysia, India, China, Africa and Australia, he developed a passion for making meaningful education a reality for his students. He harbours a unique model of education to employability, employment and entrepreneurship.

Centurion University’s model of skill training, vocational education and its integration into higher education has been praised in the 2012 UN Report on “Right to Education”, UNESCO publication 2014, World Bank Report on Higher Education in Odisha, McKinsey Report on Poverty Alleviation and The Economist (Intelligence Unit) – to name a few.

Not one to rest on his laurels, Professor Mishra engineered yet another inimitable institution – a social enterprise initiative named, Gram Tarang. Under this banner, Centurion University works directly with marginalised communities creating nano-mini-micro enterprises in urban poor clusters and providing banking services to regional and remote areas.

2. Prof D N Rao , Director (Vice - Chairman)

Prof D N Rao, a British Chevening Scholar, is a Civil Engineer from Osmania University and an IIM Calcutta alumnus. He is an expert in Rural Marketing, Management and Entrepreneurship, fields in which he has pioneered successfully many projects. Among these is the Power Sector



Reforms Project, a novel approach, which had immense success in the field and even prompted the Government of India to frame a national policy.

As a fresher from IIM-C, Prof Rao chose to build a career in the rural field instead of the much coveted corporate world, and from the beginning his contribution and zeal belied his youth and inexperience. He started teaching in 1994 at the Xavier Institute of Management, Bhubaneswar as Faculty and Coordinator of the Centre for Development Research and Training (CENDERET).

In the course of his brilliant academic career for over 20 years, he has worked as a consultant for many national and international organisations. He took over the Jagannath Institute for Technology and Management (JITM) in 2005, an ailing engineering college, and in just one short year turned it into one of the finest colleges in Eastern India.

3. Ms. Sobhi Mohanty : Director (Advisory)

The Urban Micro Business Centre initiative was conceptualised and started by Sobhi Mohanty. Sobhi graduated from Yale University in 2005. During her undergraduate years, she spent multiple summers doing Yale fellowship funded projects in India, working with rural communities. Before coming to India in 2013, Sobhi spent 3 years doing research in public policy and political science under Dr. Elinor Ostrom, who in 2009 became the first woman to win the Nobel Prize in Economics.

As driver of this initiative, Sobhi believes that a thriving Micro and Small Enterprise (MSE) sector is a core solution for helping India achieve *equitable* economic development particularly for its women, and that a replicable model such as the Urban Micro Business Centre is an important step in the process. In 2015, Sobhi transitioned from executive head of the project to Advisor. She currently oversees all strategy, expansion, and fundraising plans for the initiative.

4. Mr. Subrat Dash : Director (Managing)

Subrat Dash is currently Project Director for the Urban Micro Business Centre and leads all implementation and operations. Subrat is also the Director of the School for Disaster Management at Centurion University, and was Odisha's State Inter Agency Co-ordinator at International Red Cross prior to joining the University. He has spent more than a decade working in a leadership role with government bodies and multilateral agencies, focusing on community development and capacity building for handling natural disasters.

At Centurion University, Subrat has managed several state-level projects for urban and rural community governance. He is especially passionate about deepening the entrepreneurship and enterprise development work at the Urban Micro Business Centre, and strongly believes in a participatory approach to community development.

Centurion Science & Technology Entrepreneurship Facilitation Centre


Government of India
And
Government of Odisha
Form GST REG-25

Certificate of Provisional Registration

1. GSTIN	21AAECC7721R1ZF
2. PAN	AAECC7721R
3. Legal Name	CENTURION SCIENCE AND TECHNOLOGY ENTREPRENEURSHIP FACILITATION CENTRE
4. Trade Name	CENTURION SCIENCE AND TECHNOLOGY ENTREPRENEURSHIP FACILITATION CENTRE
5. Registration Details under Existing Law	
Act	Registration Number
(a) TIN under Value Added Tax	21155601763
(b) Central Sales Tax Registration Number	21155601763
(c) Entry Tax Registration Number	21155601763
(d) Corporate Identity Number / Foreign Company Registration Number	u80302OR2012NPL014796
Date	28/06/2017

This is a Certificate of Provisional Registration issued under the provisions of the Act.

GST Certificate


BHUBANESWAR MUNICIPAL CORPORATION
 Licence u/s - 554 of OMC Act 2003

Licence Number: 252/2014 Application Year: 2018-19
 Trade Name: C S AND TECHNOLOGY E F C
 Trader Name: MUKTIKANTA MISHRA
 Trade Address: PLOT NO-471P-AIRPORT, AIRFIELD AREA, BHUBANESWAR
 Trade/Purpose: MANUFACTURING PROCESSING
 Rate: 6000.00 Ward No: 62
 Valid Till: 31 MAR 2019 Date Of Issue: 21/04/2018

This certificate is issued as per section 456B of Information Technology, Act 2008 and its subsequent amendments in 2008.
 For copy or verification, please visit <http://www.ahubhub.gov.in>. Tampering of this certificate will attract penal action.


 Municipal Commissioner /
 Authorised Officer

Trade Certificate



ISO22000: 2005
 Food Safety Management System
CERTIFICATE NO. QMS003195

Food Licence Under FSS Act, 2006

Lic No. 12017033000489



Food Safety and Standard Authority of India

6. Registration & Certification

1. Section 8 Company – Indian Company’s Act 1956
Regd. No : U80302OR2012NPL014796; 2011-2012
2. Registered Micro Enterprise :District Industries Centre
21-017-1-1-00988, 29-10-2014
3. Registered MSME – Udyog Aadhar Regd No : OD19B0011594
4. Trade License – Odisha Municipal Act 2003
License No : 252/2014 – Under Section 554
5. Food Safety and Standard Act of India –
License No : *fssai* :12017033000489
6. ISO 22000 : 2005 Food Safety Management System Certification :
QMS003195 ; 25 Mar 2017
7. *Registered : Foreign Contribution Regulation Act*
FCRA No. 104830330
8. *Income Tax - Permanent Account No*
(PAN) AA ECC7721R
9. *Tax Deduction Account No*
(TAN) BBNC01657F
10. *80 G – Income Tax Act*
CIT/ITO(Tech)/80G-42/2014-15/2973
11. *12 AA – Income Tax Act ,*
CIT/ITO(Tech)/12AA-67/2013-14 ; Regd. No. 32/2013-14
12. *Certificate : 35 AC – Income Tax Act 1961 ;*
Notification No- S.O. 333 (E) , 1 Feb 2017
13. *Tax Information Network –*
(TIN) No – 21155601763 – Commercial Tax Act
14. *Goods and Service Tax Registration*
GSTIN No : 21AA ECC7721R1ZF

7. Partnership and Collaboration

1. Govt of India – Ministry of Urban Development
2. Govt of Odisha – Ministry of Housing & Urban Development
3. Bhubaneswar Municipal Corporation
4. Mind Tree Foundation, Bangalore
5. Australian High Commission
6. Union Bank of India
7. IDBI Bank
8. Orissa State Cooperative Milk Producers Federation



8. Units / Business Verticals :

1. Child Care / Creche

- *For Children – 2 – 6 yrs*
- *Day care centre for children of working parents*
- *Safe, Secure and Serene space for kids*
- *Uniform, Fun, Food , Learning and Rest for kids*
- *Time : 8 :30 am to 4:30 pm*

2. Off School Support

- *Mentoring Children and curricular and Co-curricular guidance*
- *Uniform and study material*
- *Subject – doubt clearing and career guidance*
- *Facilities for individual and group study, library and learning*
- *Time : 4 p.m to 7:30 p.m*

3. Digital Learning : Training

- *For School and College students and Women from community*
- *Basic practical based computer education – word , excel, power point*

- *e-learning , internet use , browsing , e-commerce and online shopping*
- *Duration : 1:30 Hrs , 100 Days (4 months)*

4. Media Printing and Merchandising

- *Designing, Print transfer and marketing*
- *Customised and Personalised - Mugs, Badges, T-Shirts, Caps , Mementos and Gifts*
- *Sublimation , Laser cut , Lamination work*
- *Duration :, 150 Days (4 months)*

5. Stitching and Apparel – Production

- *Training – High end machine*
- *On job training - apparel production*
- *Use of facilities for market orders*
- *Duration : 180 Days – 6 Hrs per day*

6. Coffee Roasting and Vending

- *Organic, Arabica coffee from tribal farms of Koraput*
- *De-husking , Roasting, Grinding and Blending*
- *Brewing and Vending*
- *Duration : 90 Days, 3-4 Hrs per day*

7. Handmade Chocolates

- *Homemade chocolates using compounds*
- *Variety – Brown, White and Milk chocolates*
- *Process – Melting , Tempering and Moulding*
- *Duration : On job – 3-4 weeks*

8. Bakery and Confectionery

- *Bakery – Machinery and Equipment handling and maintenance*
- *Production – Breads, Cakes, Muffins, Brownies, Rusks, Buns and cookies*
- *Packaging, Labelling , Crating and Handling*
- *Duration : 180 Days – 8 Hrs per day , On Job training*

9. Meals on Wheels

- *Traditional Odia - Cooked food*
- *Homemade taste with authentic spices*
- *Home/ office delivery on orders*

- *Duration : 6 months , 8 Hrs per day*

10. Snacks and Savouries

- *Traditional Odia snacks, nankeens and mixtures*
- *Tasty and authentic spices / condiments*
- *Standardized raw material and ingredient*
- *Duration : 6 months , 8 Hrs per day*

11. Spices and condiments

- *Spices procured from producers*
- *100 % pure and authentic*
- *Cleaned , sundried and pulverised*

12. Beauty and Wellness

- *Personal Grooming and Personality Development*
- *Beautician – training ; Manicure, Pedicure, Threading, Waxing, Massage, Hair Cutting*
- *Saloon / Parlour – services and management*
- *Duration : 1:30 Hrs , 100 Days (4 months) Fee - Rs. 6500*

13. Retail and Café

- *Sales at counter and customer services*
- *Display and shelve management*
- *Inventory , Stock taking and stock updates*
- *Invoicing and cash management*
- *Duration : 6 months , 8 Hrs per day ,Fee : 7500 – On Time*

14. Handmade Soap Making

- *Production of high quality – animal fat free , natural extract base soaps*
- *Melt and Pour Method*
- *Glycerine Base, Natural extracts and Essential oils used*
- *Duration : 1 months , 8 Hrs per day ,Fee : 7500 – On Time*

15. Entrepreneurship Development Programme

- *Businesses development and management*
- *Book-keeping and Financial management*
- *Credit and Banking Linkages*
- *Duration : 6 months , 8 Hrs per day Fee : 7500 – On Time*



Bakery



Child Care



Beauty & Wellness



Hand made Chocolate



Off School support



Stitching



Meals on wheel



Centurion Science and Technology Entrepreneurship Facilitation Centre



Merchandising



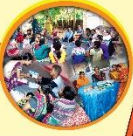
Snacks



Soap Making



Digital Learning



EDP



Grinding & Pulverising



Spices



Coffee Processing



Retailing & Cafe

Urban Micro Business Centre

Plot No. 471, Kargil Road, P.O.: Pokhariput
Bhubaneswar - 751020, Odisha, India

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email : info@umbc.org.in | Website: www.umbc.org.in | www.umbconline.com



9. Mile Stones and Achievements

9.1 Physical and Financial Achievements

1. Maiden Project in the country – Slum development through Business Incubation and Facilitation
2. Established - 15 Live Business Incubation verticals
3. 600 + economically marginalized individuals from urban slums – trained with different business skills
4. Providing employment opportunities to 63 individuals /families from community
5. Motivated 1600 families to construct their own household toilets – out of with 900 have completed toilet construction - impacting about 900 individuals towards behavioural change - safe sanitation and hygiene practices
6. Facilitated - Govt. sanction of Rs. 15.60 Lakhs for toilet construction in the slum.
7. Annual Turnover of UMBC is nearly Rs. 1.00 Crores
8. 9 International Exchange programme organised

9.2 Empanelment & Accreditation

1. Empanelled ; Implementing agency for Urban Slum Development Activities -Indian Institute of Corporate Affairs , Ministry of Corporate Affairs , Govt of India.
2. Empanelled ; Testing Centre for Direct Candidate Assessment (DCA) under Skill Development Initiatives Scheme (SDIS) based on Modular Employable Skill (MES) approved by DGT, Govt. of India
3. Accredited Vocational Institution (AVI) of NIOS for Vocational Education Courses – Bakery & Confectionary, Cutting , Tailoring & Dress Making, Food Processing, Beauty Culture & Hair Care, Computer Application

10. Training and Internship

1. Management Students : 105 MBA & BBA Students - 8 Weeks Internship from Cenutiron University, BIITM , OUAT .
2. 672 Under Graduate Students of RD Women University – Skill Enhancement Certificate Course on Beauty & Wellness, Bakery and Food Processing .
3. 1346 women trained in apparel production
4. 200 children / youth and women have undergone Digital Learning
5. 1050 adolescent girls and women provided Soft Skill Training - Personal Advance and Career Enhancement
6. 87 women trained in food processing, bakery and production
7. 248 Youth trained on Driving Skills
8. 65 Young Ladies from community trained on Beauty and Wellness – ready to set their own parlour or take a job.
9. 525 economically marginalized families opened their Bank Account under UMBC'S Financial Inclusions Programme
10. 35 families (women) in the slum setting their own nano family businesses – enhancing family earning by Rs. 5000 – 8000 per month
11. 120 youth / women have been trained under Entrepreneurship Development Programme
12. 20 women from community and 302 undergraduates from RD University have been trained under Bakery and Confectionery making
13. 20 women have been trained on handmade Chocolate Making
14. 30 youths have been trained under Retail and Café
15. 20 women have been trained in packing and labelling of spices, namkeens and food products.
16. 10 women have been trained in housekeeping and cleaning

11. Over Seas Exchange and Internship

1. One Member of UMBC – Ms. Meenakhi Chand resident of Kargil Slum participated in the International Conference on Indigenous-Accounting-Business - October 2016 organised by Deakin University Australia.
2. 25- Students from overseas universities have visited on exchange programmes and internship from California University – USA, Deakin University Australia, Victoria University - Australia
3. 5 Students from RMIT, Australia ; One Semester Internship Programme at UMBC , September 2017
4. 3 Students of Victoria University , Australia – Short study on Kargil Slum Food and Nutrition status – November 2017
5. One Student from UQ did a 4 weeks Internship
6. 12 Students from TAFE Western – One Week Exposure Visit ; November 2017
7. 10 Community Members from Wadye, NT, Australia spent one week in October
8. 6 students of Deakin University ; Sector study on focused subjects and initiatives of UMBC – Jan 2018

12. Direct and Indirect Impact of the Project

Direct Impact	Indirect Impact
<ul style="list-style-type: none">• 250 Nano – Mini Enterprises created• 45 bank loans provided• 500 bank accounts opened• 1100 people trained in 16 areas• More than 56 community members employed• 20 children are cared for in the crèche daily• 30 children receive off school learning support daily• Created a Retails and Distribution team of 15 youths for UMBC Products	<ul style="list-style-type: none">• 50% reduction in community crime incidents• Increase of at least Rs. 5000 in monthly earnings for almost 250 families• Increase in school retention; drop-out rate has decreased from 30% to 10%• Reduction in reports of domestic violence, alcohol abuse and gambling• Better hygiene and sanitation practices - 70% households have toilets, hygienic and safe disposal of solid waste in garbage bins, substantial reduction in occurrence of preventable illnesses• Increased participation in community leadership• Increased participation of young girls and women in community-driven activities• More than 250 women gain independent income through employment and entrepreneurship• Living and dwelling conditions have improved

Impact in the Pilot Phase – Short Term

- 348 slum dwellers registered with MBC, and provided with ongoing support (business, financial information, career and educational information)
- 500 slum dwellers supported to open bank accounts; most for first time; ongoing financial/ banking informational sessions provided
- 50 women (mostly first-time income earners) provided training in professional tailoring, and operation of specialised stitching machines; women provided work opportunities at in-house uniforms production enterprise or supported with on-going training to set up home-based tailoring side businesses
- 20 women given exposure visits to spice production facilities; women provided intensive training on equipment use, and employed within in-house project
- 15 women (first time income earners) provided MBC-based work linkage with local business for packaging activity
- 55 youth participated in digital training programmes, or sales and retail-based job-linked programmes with a digital learning component
- 45 children below age 12 participated in 2-4 month digital learning programme
- 26 children below age 12 currently enrolled in after school programme
- 10 women (sole breadwinners) involved in MBC food production activities, with each taking a comprehensive role in production, packaging, sales, and joint decision making with MBC staff
- 30 women micro-entrepreneurs participating in the pilot Entrepreneurship Development Programme; supported to expand sales inventory, find viable supply chain linkages locally & in other cities, understand and implement business best practices
- 672 under graduates from RD Women University participated in skill enhancement training on Beauty and Wellness, Bakery and Confectionery and Food Processing training.
- 1050 Urban Poor Women trained on Personal Advancement and Career Enhancement (PACE) Training
- 248 youths trained on LMV under Driving Learning Programme

Long Term Impact Potential

- **Entrepreneurship Development Programme (EDP)** – Sustained handholding of entrepreneurs leading to more sustained viability of enterprises
- **Skill Training** – Creation of a local youth force that is empowered to identify and seek local job opportunities; sustained linkage of local economy with urban poor manufacturers and entrepreneurs
- **Economic Support Services** – Beneficial supplementary community development activities will help build trust and long term relations creating more responsiveness and resulting in their buy-in
- **Market Research, Network Database and Partnerships** – Scaling and replication facilitated by networks and knowledge generated under this programme area

13. Individual Income Vs Family Income of UMBC members

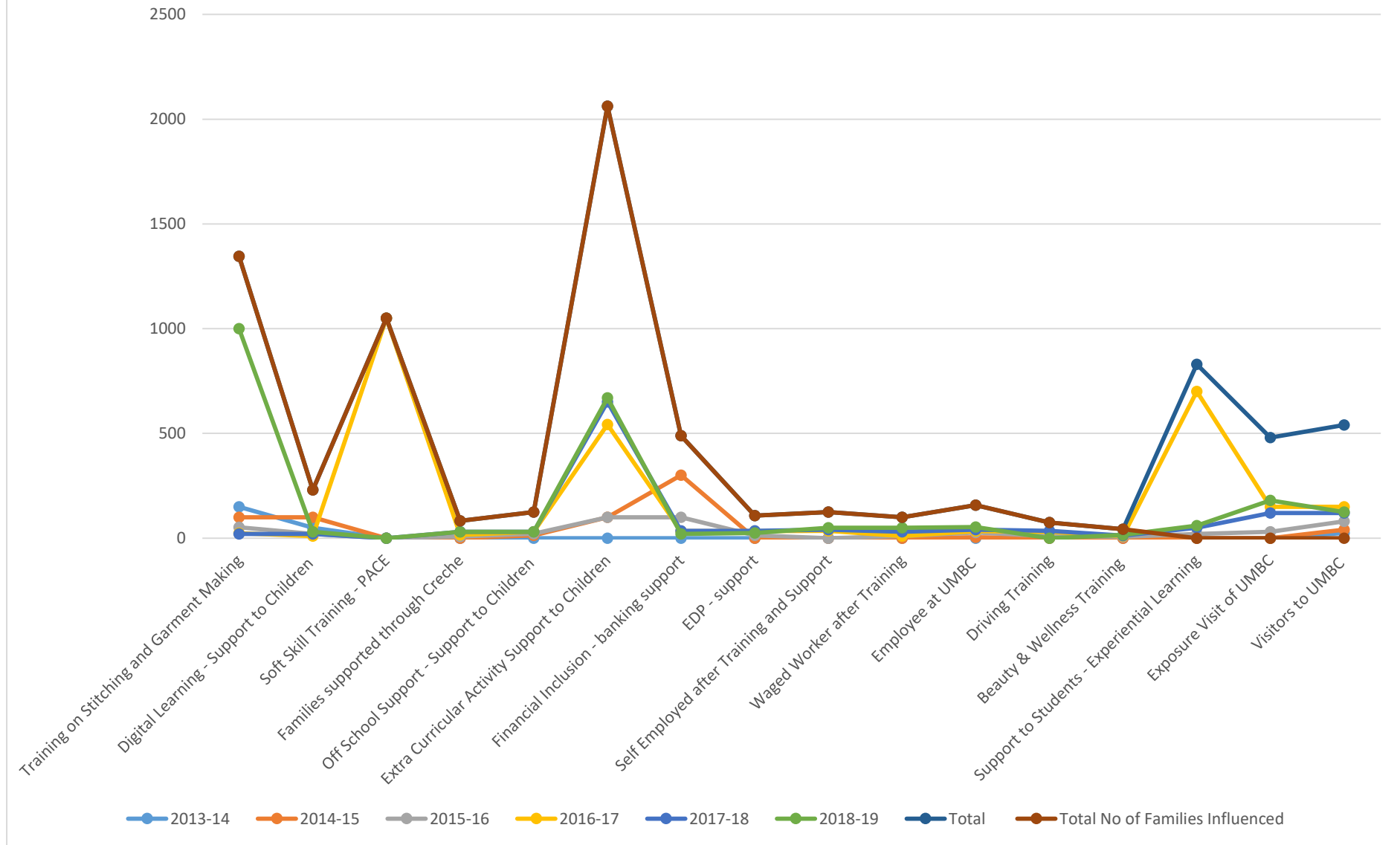
	Name of Member	Self Income after Association with UMBC	Family's Income from Other income	Total Family Income
1	Subhada Tripathy	15000	15000	30000
2	Usha Mani Nayak	5500	4500	9500
3	Nirupama Dash	6500	0	6500
4	Reena Saha	4000	4000	7000
5	Sadhana Dash	4500	5000	9500
6	Sasmita Biswal	4000	0	4000
7	Sasmita Swain	5000	5000	10000
8	Purnima Sahani	4000	16000	20000
9	Sradhanjali Sahoo	4500	15000	19500
10	Supriya Raul	4500	8000	12500
11	Mami Swain	3500	8000	11500
12	Janani Rana	4500	6000	10500
13	Ashanti Samal	4500	6000	10500
14	Beby Nayak	4000	7000	11000
15	Susanti Rana	3500	5000	8500
16	Kamali Devi	4500	6000	10500
17	Bagmayee Pothal	5000	8000	13000
18	Sanhita Mutha Majhi	3500	7000	10500
19	Jamuna Majhi	3500	7500	11000
20	Sasmita Nayak	3500	8000	11500
21	Sarojini Patra	3500	8000	11500
22	Sradhanjali Mohanty	5000	10000	15000
23	Urmila Dei	5000	10000	15000
24	Sukanti Dei	4000	12000	16000
25	Manaswini Dash (Part Time)	3500	0	3500
26	Sonali Sahu (Part Time)	2500	10000	12500

(Women)

14. Activity wise Trajectory and Family Impacted

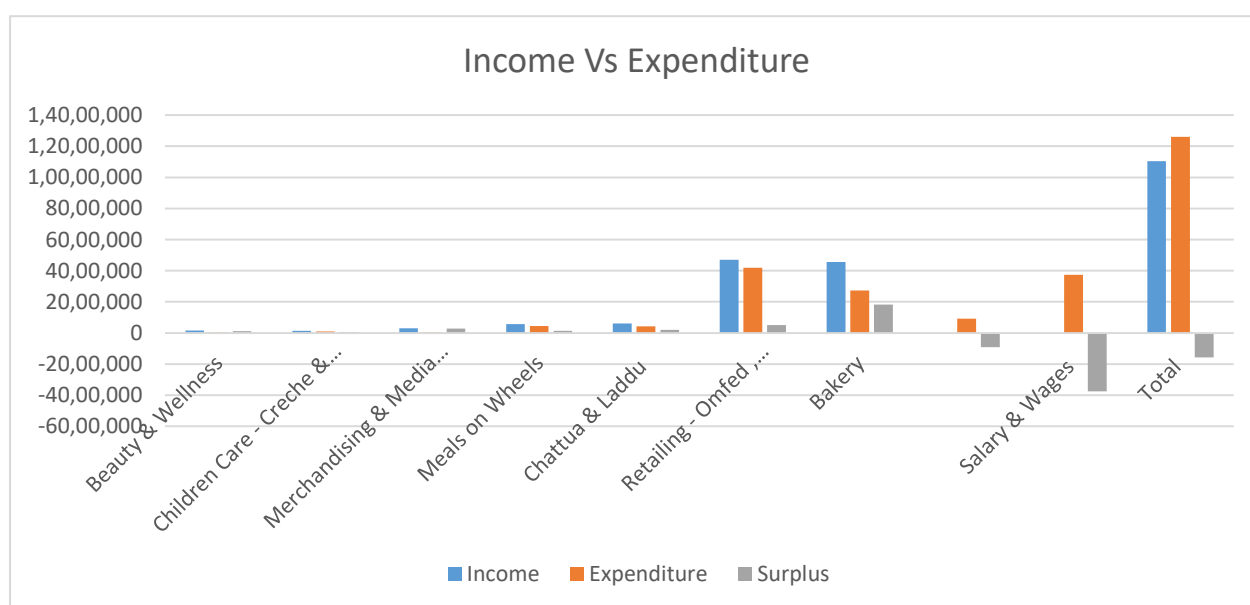
Activity / Indicator	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	Total	Total No of Families Influenced
Training on Stitching and Garment Making	150	100	52	24	20	1000	1346	1346
Digital Learning - Support to Children	50	100	20	10	20	30	230	230
Soft Skill Training - PACE	0	0	0	1050	0	0	1050	1050
Families supported through Creche	0	0	8	15	30	30	83	83
Off School Support - Support to Children	0	13	21	30	30	30	124	124
Extra Curricular Activity Support to Children	0	100	100	542	650	670	2062	2062
Financial Inclusion - banking support	0	300	100	34	35	20	489	489
EDP - support	0	0	13	34	35	25	107	107
Self Employed after Training and Support	0	0	0	35	40	50	125	125
Waged Worker after Training	0	0	10	10	30	50	100	100
Employee at UMBC	0	4	27	34	40	53	158	158
Driving Training	0	0	10	30	35	0	75	75
Beauty & Wellness Training	0	0	6	10	12	15	43	43
Support to Students - Experiential Learning	0	0	20	700	50	60	830	0
Exposure Visit of UMBC	0	0	30	150	120	180	480	0
Visitors to UMBC	25	40	80	150	120	125	540	0

Activity wise Trajectory and Family Impacted



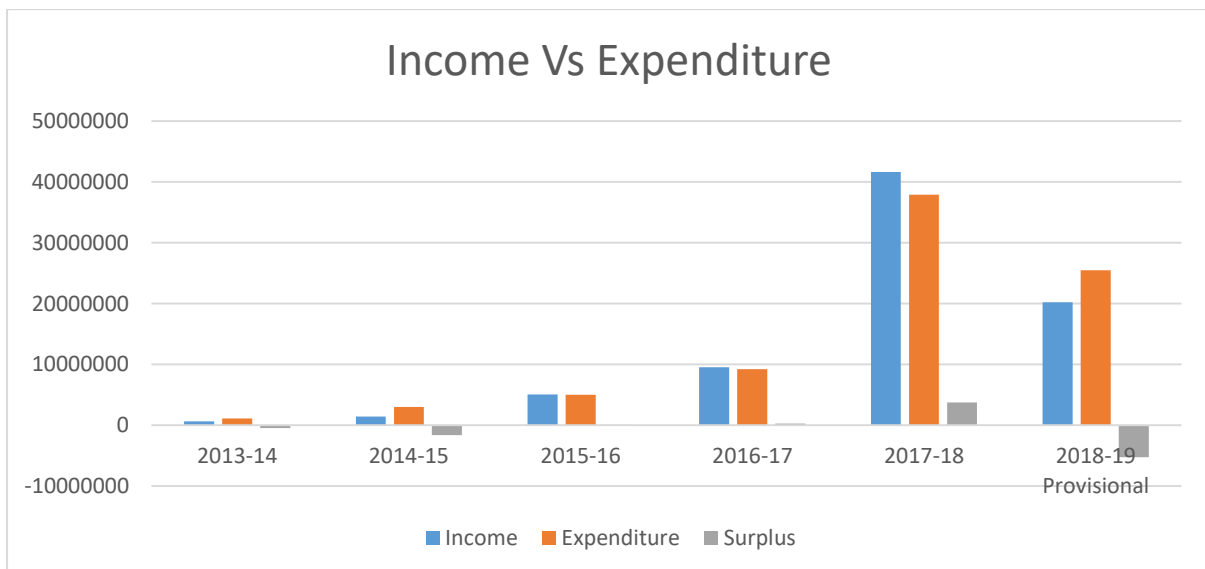
15. Activity Wise – Income and Expenditure for 2018-19

	Activities / Heads	Income	Expenditure	Surplus
1	Beauty & Wellness	1,51,990	44,130	1,07,860
2	Children Care - Crèche & Off School	1,39,050	92,000	47,050
3	Merchandising & Media Printing	2,98,385	25,000	2,73,385
4	Meals on Wheels	5,78,224	4,38,368	1,39,856
5	Chattua & Laddu	6,14,244	4,19,730	1,94,514
6	Retailing - Omfed , Mixture , Namkeen & Spices	47,07,488	41,94,155	5,13,333
7	Bakery	45,53,063	27,31,837	18,21,226
8	Others - Daily Expenses / Electricity & Internet	0	9,15,348	-9,15,348
9	Salary & Wages	0	37,48,338	-37,48,338
	Total	1,10,42,444	1,26,08,906	-15,66,462



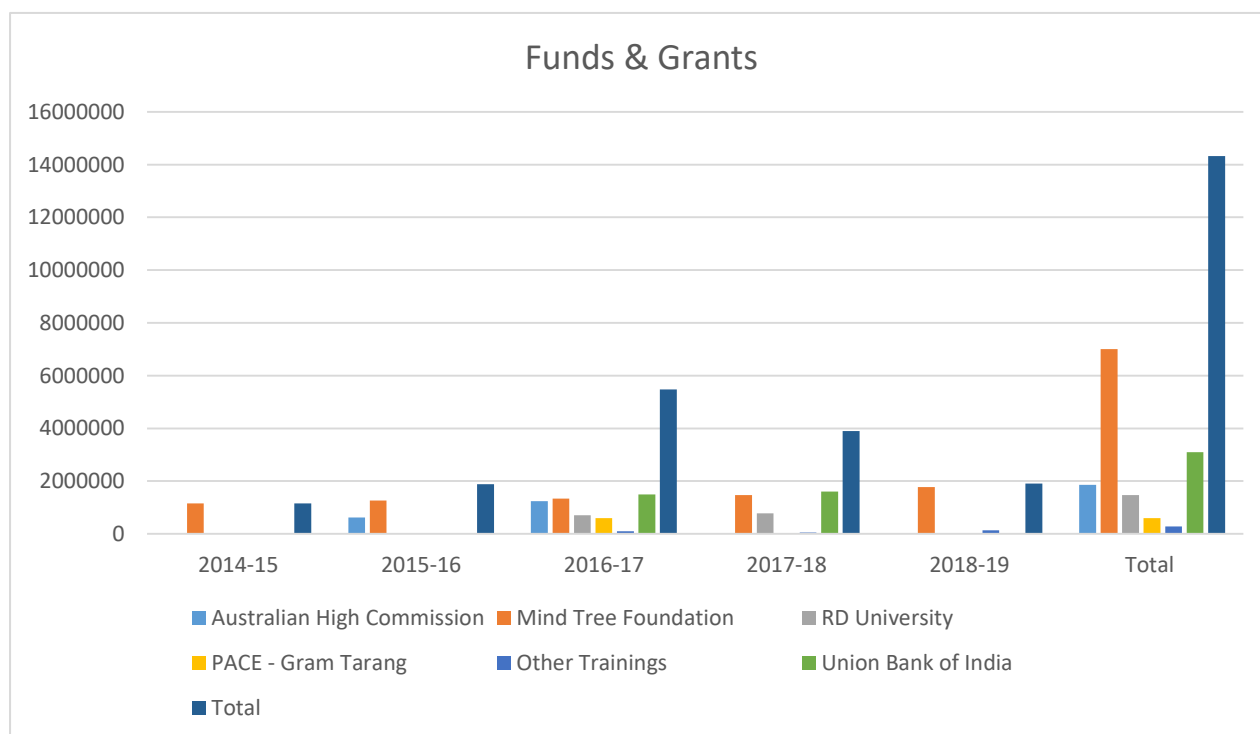
16. Comparative statement for 6 years – Balance Sheet, PL Statement

	Income	Expenditure	Surplus
2013-14	649680	1118622	-468942
2014-15	1410379	3021278	-1610899
2015-16	5089306	5000791	88515
2016-17	9530729	9235727	295002
2017-18	41668268	37921009	3747259
2018-19 (Prov)	20235027	25473436	-5238409



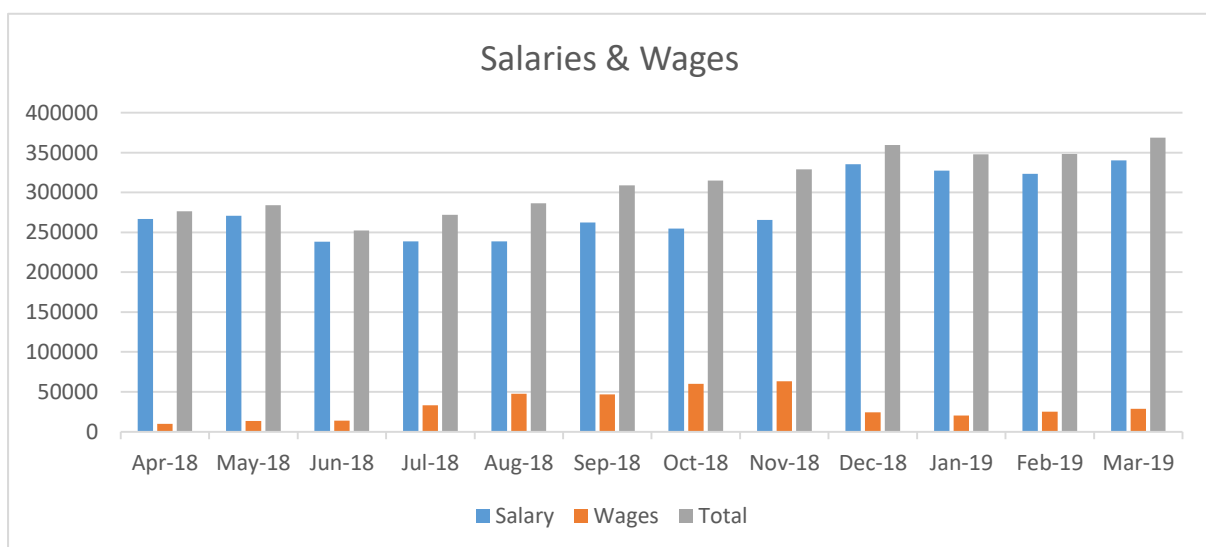
17. Funds and Grants

Funds / Grants	2014-15	2015-16	2016-17	2017-18	2018-19	Total
Australian High Commission	0	624400	1240000	0	0	1864400
Mind Tree Foundation	1159400	1262000	1339000	1474000	1774000	7008400
RD University	0	0	700000	775000	0	1475000
PACE - Gram Tarang	0	0	600000		0	600000
Other Trainings	0	0	100000	50000	129000	279000
Union Bank of India	0	0	1500000	1600000	0	3100000
Total	1159400	1886400	5479000	3899000	1903000	14326800



18. Salary , Wages and Stipend for 2018-19

Sl No.	Month	Salary	Wages	Total
1	Apr-18	266689	9700	276389
2	May-18	270734	13410	284144
3	Jun-18	238290	14023	252313
4	Jul-18	238810	33221	272031
5	Aug-18	238579	47698	286277
6	Sep-18	262417	46649	309066
7	Oct-18	254885	59879	314764
8	Nov-18	265510	63409	328919
9	Dec-18	335312	24333	359645
10	Jan-19	327319	20364	347683
11	Feb-19	323278	25150	348428
12	Mar-19	340100	28579	368679
	Total	3361923	386415	3748338
<i>Grand Total</i>			3748338	



19. Human Resource – Project Team

Sl. No.	HR – Project Team	Designation
1	Sudhir Kumar Sahoo	Sr. Manger : Human Resources & Office Administration
2	Hrusikesh Mahankuda	Manager : Operation & Accounts
3	Gouranga Charan Nahak	Manager : Marketing - Coffee & Rose
4	Sanjay Srivastava	Manager : City Retail and Outlets
5	Santosh K Pati	Junior Manager : Marketing and Distribution
6	Ananda Chandra Parida	Junior Manager : Procurement and Maintenance
7	Subhada Tripathy	Lead Trainer : Beauty & Wellness
8	Pintu Kanojia	Head Baker - Cake and Confectionery
9	Ashok Devnath	Head Baker - Breads and Buns
10	Usha Mani Nayak	Supervisor : Stores and Community Mobilization
11	Sadhana Dash	Supervisor : House Keeping and Community Mobilization
12	Supriya Raul	Supervisor - Pulverization and Packaging
13	Nirupama Dash	Supervisor - Retail and Café
14	Sashikanta Rath	Supervisor : Machine Maintenance
15	Purnima Sahani	Office Executive : Website and Social Media,
16	Sradhanjali Sahoo	Office Executive : Print and Merchandising
17	Manaswini Dash	Asst. Beautician & Wellness
18	Mami Swain	Staff - Stitching and Production - Cloth Bags
19	Sasmita Biswal	Retail and Café Representative
20	Sasmita Swain	Retail and Café Representative
21	Niharkant Das	Retail and Café Representative
22	Bakmayee Pothal	Retail and Café Representative
23	Ananta Ch. Mahanta	Retail and Café Representative
24	Durga Prasad Mohanty	Retail and Café Representative

25	Sradhanjali Mohanty	Retail and Café Representative
26	Urmila Dei	Retail and Café Representative
27	Asutosh Pradhan	Retail and Café Representative
28	Sudarsan Sethi	Sales and Distribution Representative
29	Pabitra Mohan Mahanta	Sales and Distribution Representative
30	Muna Maharana	Sales and Distribution Representative
31	Janani Rana	Baking - Trainee
32	Beby Nayak	Baking - Trainee
33	Sahita Mutha Majhi	Baking - Trainee
34	Jamuna Majhi	Baking - Trainee
35	Sasmita Naik	Baking - Trainee
36	Somnath Deo	Security
37	Rina Saha	Cleaning and Packaging - Member
38	Susanti Rana	Pulverization and Packaging - Member
39	Chitta Ranjan Bhanja	Pantry and Kitchen
40	Asanti Samal	Cooking and Pantry - Trainee
41	Maheswar Muduli	Driver
42	Kamali Devi	House keeping - Lady
43	Fakir Charan Behera	House keeping - Lady
44	Sarojini Patra	House keeping
45	Sonali Sahoo	Teacher - Off School
46	Sukanti Deo	Child Care - Nanni
47	Biswanatha Palei	Music Teacher
48	Satya Narayan Maharana	Fine Art Teacher

20. Visitors to UMBC

Sl. No	Date of Visit	Visitors Details
1	04-04-2018	Mr. Felicity Preacher
2	04-04-2018	Ms. Alex Marples
3	11-04-2018	Ronnie Seignior-
4	16-04-2018	Basil N Varghese
5	19-04-2018	Mr. Rustom Mody, British Council India
6	20-04-2018	Ms. Nidhi Dua & Mr. Ranjeeb Sarma
7	26-04-2018	Mr. Himanshu Sharma
8	04-05-2018	Mr. B. Ashok Reddy
9	17-05-2018	Ms. Harinder Sidhu , Australian High Commissioner to India
10	18-05-2018	Ms. Anamika Singh Adaa
11	23-05-2018	Mr. Sitakanta Behera & Ravi Kumar , CED IRC village, Nayapalli
12	24-05-2018	Ms. Meenaxee Padhy & M.K. Padhy, Mumbai
13	26-05-2018	Mr. Asit Khuntia, HR Head(East Zone), Hindustan Petroleum
14	30-05-2018	Mr. Sunil Dahiya, Wadhvani Foundation
15	31-05-2018	Mr. Kishor Nathani, UMTC LTD.
16	08-06-2018	CED Team

17	12-06-2018	Bipin Mallick , IAS ,MSDE.
18	13-06-2018	CED Team
19	20-06-2018	Mr. Abhram Moses & Ms. Nacani Moses.
20	23-06-2018	CED Team
21	25-06-2018	Mr. Shihari Kotela and Mr. R. Devendranatha Reddy.
22	25-06-2018	Mr. P J Varkey, State Officer, Odisha, Caritas India
23	25-06-2018	Student Team
24	26-06-2018	CCD Trainees from Gram tarang
25	26-06-2018	Student Team
26	27-06-2018	Prof. Michael Mathai, Dr. Pratibha Singh , Emily Lees, James Grills, Josh Noohan , Zoe Perrone, Saoirse Anderson.
27	27-06-2018	Student Team
28	30-06-2018	CED Team
29	05-07-2018	Mr. P . Chakravarty Wadhvani Foundation.
30	16-07-2018	Mrs. Sunita Sanghi, Director General, NSDA and Mrs. Juthika Patankar. IAS,Addl Secretary, MSDE.
31	16-07-2018	Ms. Veronica Di Bella and Ms. Genevieve Joy Of CDC London,UK.
32	17-07-2018	Mr. Amar Jha, CEO-Jharkhand and Mr. Anand, State Project Head, Jharkhand skill Development Mission.
33	18-07-2018	Prof. Bhavani Prasad Panda, Former VC of National Law University, Maharashtra.
34	20-07-2018	Sasikanta Sethi, DGM,IDBI Bank, Janpath Branch
35	25-07-2018	Samson Khaou, Dassault

36	30-07-2018	Smahnawaz Qasim, IPS
37	01-08-2018	Mr. Visit of Mr. Dilip Jose, MD & CEO - Manipal
38	04-08-2018	Ms. Cynthia Hellen - Founder & CEO Smpclt Lab, USA
39	07-08-2018	Mr. C.K Kumaravel - Founder Naturals, C.K Ashok Kumar - Chairman First World Community, Gaurav Ralhan - Neelams Medical Supplies Co and team
40	07-08-2018	Ms. Victoria Heron, Ms. Danni Patteson, Ms. Ritu Kadian From Deakin University – Australia.
41	07-08-2018	Mr. Visit of M. Muthukumar - Director - PMU Ministry of Hill country new Villages & Community Development - Sri Lanka
42	11-08-2018	Mr. Ashok Menon, Group President (HR & CC) Sadbhav Engineering Ltd. Ahmadabad , Gujarat
43	14-08-2018	Mr. Wayne Falcon - Western Sydney University
44	20-08-2018	Mr. B.K.Swain - GM - HR . Patanjali Ayurvedi Ltd.
45	29-08-2018	Takahiro Sato, Professor - RIEB Kobe University , Atsushi Kato, Professor - WASEDA University, Kazutoshi Tamari - Asst. Professor University of Kochi, Atsushi Fukumi , University of Hyogo.
46	10-09-2018	Mr. Ashwini Deodeshmukh – Godrej , Mumbai.
47	13-09-2018	Prof. Richard Miles Pro- Vice Chancellor (Education - Enterprise and Engagement)
48		Amanda Sayan Director of Partnerships The University of Sydney.
49	20 -09-2018	Mr Dariusz eugeniusz Kowalewski: Chairman of the Board of A.K. Outsourcing (Poland), Ms Ewa Cywinska: English Translator A.K. Outsourcing (Poland),Yash Gurung: CEO of Asporea HR Consultants (India) and Ankita Sharma.
50	24-09-2018	Mr. JSV Prasad - IAS , Spl Chief Secretary , Govt. of Andhra Pradesh
51	23-10-2018	Rohit Agrawal- Ernest of youyng
52	25-10-2018	John Molony- Deakin University

53	31-10-2018	Richard cook J.P- Buckinghamhul. University
54	09-11-2018	Scott Sears- Scottsears20tafensw.edu.94
55	16-11-2018	Rajesh Aggarwal- DG, Skill Development Ministry, Govt of India
56	24-11-2018	Madhav Nayak & Nikita Agarwal
57	27-11-2018	Rudh Wallace ,CDU Dawwin, Aus
58	27-11-2018	Debabani Tagore, Outlook Group
59	28-11-2018	Rivon Stat, Western Sydney University
60	28-11-2018	Rosemary Qummah, Western Sydney University
61	12-12-2018	Sanjeev Phadais
62	12-12-2018	Vinod Patil , Jain Irrigation systems Ltd.
63	12-12-2018	Jayadeep Kumar Sethy ,Jain Irrigation System Ltd.
64	21-12-2018	David Landsberg, Tracy, Daniel & Jake
65	11-01-2019	Rohan Fitggrald
66	11-01-2019	D.K. Kabra
67	17-01-2019	Taylor Bonie
68	17-01-2019	Nandi Johnston
69	17-01-2019	Andrew Boyle
70	17-01-2019	Kellie Langdon
71	17-01-2019	Glenda Mejia

72	18-01-2019	Paritrash Upadhaya, CEO, Jharkhand SRLM
73	18-01-2019	Ajit Israc
74	19-01-2019	Jacmie Page, Darwin/Wadege
75	21-01-2019	Malcom Harper
76	21-01-2019	Manmath Dalai, BBSR
77	21-01-2019	From - MILLNER NT, Austrilia
78	31-01-2019	Harpers Crew, Deakin University
79	31-01-2019	Amy Weaver, Emma Probyn, Abdul, Asha, Jesse, Lisa are Victoria University
80	31-01-2019	Tillie, Abbie, Caitlin, Rachel, Mairad- Deakin University Health Students
81	31-01-2019	Asha – Murdoch University Law Justice Students
82	08-02-2019	Sachin Ku. Behera ,North Eastian hill University, Shillong, Meghalaya
83	08-02-2019	Aakash Shaw ,Dept. Of Mass Communication & Journalism, University of Calcutta
84	08-02-2019	Dr. Suresh ku. Pandey ,Dept of history, D.N. College Darlipali, Sundargarh
85	08-02-2019	Dr. Pravat Raut ,Head Dept. Of Pol.sc
86	08-02-2019	Gouranga Panda ,Lect. In Economics, Nilamani Mahavidyalaya
87	08-02-2019	Dr. B. Geeta ,Dept Of sociology
88	08-02-2019	Shilpa Shaw ,Dept of Pol.Sc, Presidency of University
89	08-02-2019	Lingaraj Rath ,Lect in Education, Science College - Konkarada
90	08-02-2019	Dr. J. Jonh Murugan, Dept of Managt. Studies KCN College of Mudurai

91	16-02-2019	Amar Kumar Das , Bhubaneswar
92	12-03-2019	Dr. S.S. Dey, MD, Apicol, Nayapalli
93	14-03-2019	S. Bhattacharya, Partner-SRLG, New Delhi
94	26-03-2019	S. Kakar , Govind Vihar, Bomikhal
95	26-03-2019	Reena Mohanty, Govind Vihar, Bomikhal

21. New Projects for 2019 -20

1. Coffee Bean to Cup: Processing and Vending	:	₹ 200.00 Lakhs
2. Paper Cups Making	:	₹ 15.00 Lakhs
3. Paper Napkins Making	:	₹ 10.00 Lakhs
4. Ploy house Rose Cultivation and Marketing	:	₹ 30.00 Lakhs
5. Woven Cloth Bags	:	₹ 2.00 Lakhs
6. Handloom – training and Production	:	₹ 2.00 Lakhs

Total : ₹ 259 .00 Lakhs or ₹ 2.59 Crores

22. Projected Inflow from existing units : 2019- 20

1. Bakery and Confectionery	:	₹ 75.00 Lakhs
2. Spices and Cereals	:	₹ 5.00 Lakhs
3. Coffee & Chocolate	:	₹ 3.00 Lakhs
4. Beauty and Wellness	:	₹ 3.00 Lakhs
5. Omfed products	:	₹ 60.00 Lakhs
6. Cooked Food	:	₹ 5.00 Lakhs
7. Merchandising	:	₹ 3.00 Lakhs

Total : ₹ 154.00 Lakhs

22. Budget for existing units : 2019 -20

1. Salaries, Wages and Stipends	:	₹ 50.00 Lakhs
2. Raw Material for Bakery Productions	:	₹ 5.00 Lakhs
3. Spices and Cereals	:	₹ 4.50 Lakhs
4. Coffee and Chocolates	:	₹ 2.50 Lakhs
5. Beauty and Wellness	:	₹ 2.50 Lakhs
6. Omfed Products	:	₹ 50.00 Lakhs
7. Cooked Food	:	₹ 5.50 Lakhs
8. Merchandising Products	:	₹ 3.00 Lakhs
9. Electricity and Maintenance	:	₹ 6.00 Lakhs
10.Rents and Maintenance	:	₹ 2.50 Lakhs
11. Child Care & Off School	:	₹ 3.00 Lakhs
12.Fuel and Vehicle	:	₹ 7.00 Lakhs

Total : ₹ 141.50 Lakhs





Australia High Commission Team



British Council – April 2018



OAS Officers from different Districts



Bank Officers from Union Bank of India



V.C Deakin University – Australia

