



Admission Counselor and Admission Manager Training on Sales Skill

Date: 01-06-2022

Resource Person:

Mr. Phalguna Rao

Centurion University of Technology and Management

No. of Participants: 30

The campus visit is the golden opportunity to cement the emotional commitments of prospective students and their parents. Visits offer your greatest opportunity to capture the magic that is unique to your college. Colleges and universities know this. They recognize the importance of creating and implementing a successful campus visit program. They know that visits that excite the students they are recruiting are very likely to lead to enrollment. And, they are well aware that a single bad experience during a campus tour or visit can completely derail a student's plan to enroll.

These are well-known facts in our industry, yet college-bound students say that colleges do not differentiate themselves through their tour and visit programs. In our national co-sponsored studies, and through focus group research we conduct, 60% of students say that campus tours are "all the same," and they don't consider that a good thing. Students tell us that most don't generate any more or less excitement than all of the others they experienced.

Professional Training Programme on

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List of



Participants

Mr. Satyabrata Sadangi	Asst. Prof
Mrs. Tikina Mishra	Asst. Prof
Mr. Gyanendra Kumar Mishra	Asst. Prof
Mrs. Sasmita Kumari Pradhan	Asst. Prof
Dr. Aswini Kumar Rath	Prof.
Dr. Jyotiprakash Rath	Asst.Prof
Mr. Debashish Trpathy	Asst.Prof
Mr.Pankaj Meher	Asst.Prof
Dr.Sujit Kumar Mishra	Asst.Prof
Mr. Pritam Tripathy	Asst.Prof
Dr.Bhairab Kumar Majhi	Asst.Prof
Ms.Sujata Acharya	Asst.Prof
Mrs.Monalisha Joshi	Asst.Prof
Mrs.Meena Kumari Sahu	Asst.Prof
Dr. Nilaya Kumar Mohanty	Asst.Prof
Dr.Aditya Kumar Purohit	Asst.Prof
Dr.Shanatanu Bhattacharya	Asst.Prof
Dr.Srikanta Moharana	Asst.Prof
Dr.Pratibha Rani Deep	Asst.Prof
Mr.P.Utkal Bharat Kumar	Asst.Prof
Dr.Ashish Kumar Sarangi	Associate Professor
Dr. Prafulla Kumar Sahu	Professor
Dr. Santosh Kumar Ranajit	Associate Professor
Mr.Vijaya Kumar Meher	Asst.Prof
Mr. Dinesh Kumar Sharma	Asst.Prof
Mr. Chaitanya Prasad Meher	Asst.Prof
Mr.Ashish Kumar Meher	Asst.Prof
Mr.Dhermendra Pradhan	Asst.Prof
Mrs.Binapani Barik	Asst.Prof
Mr. Biswajeet Acharya	Asst.Prof



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