



Centurion University Technology and Management

Workshop on Retail Sale Associate, BBSR

Date: 12-11-2019 to 13-11-2019

Venue: CCD Lab, 3rd Floor, Apparel Block

Resource Person: Lalu prasad Parida

About the session

A retail associate helps customers while they shop, answers questions, and assists in daily store operations. In this role, you serve as a representative of the retail brand and play an important role in the store's overall success. Retail associates might also be referred to as sales associates or representatives.

Objective

- Greeting customers
- Answering customer questions related to merchandise and store policies
- Recommending products or services based on customer needs
- Processing customer payments and refunds

Outcome

- Successfully assisted customers with product selections and purchases, e-service transactions, and.
- Achieved daily sales goal by cross selling and promoting additional products and services, and.
- Built rapport with customers by asking probing questions and utilizing effective listening skills



Fig. 1 & Fig. 2; The picture of the session on

Retail sales associate

Brochure of the session



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Organised by
Centurion University of Technology and
Management

Participants List



Centurion University of Technology and Management

Workshop on "Retail Sale Associate"

Date: 12-11-2019 to 13-11-2019

Attendance Sheet

SL.N O	NAME OF PARTICIPANT	SIGNATURE
1	ABHIPRA PRADHAN	Abhipra Pradhan
2	ABHISHEK MAHAPATRA	Abhishek mahapatra.
3	ADITYA MAHAPATRA	Aditya mahapatra
4	ADITYA RATHA	Aditya Ratha
5	ADYASHAKTI SUBHANGI TRIPATHY	A.S. Tripathy
6	AMIT ACHARYA	Amit acharya
7	AMIT KUMAR SETHY	Amit Sathy
8	AMRIT RAJ KAR	Amit
9	ANANYA PRADHAN	Ananya Pradhan
10	ANJALI SRIVASTAV	A. Srivastav
11	ARGHYA CHANDAN DAS	A.C. Das
12	ARGHYA CHANDAN DAS	Arghya C. Das
13	ARPITA PADHAN	Arpita Padhan
14	ASHIQ DAS	Ashiq Das
15	ASHISH ROUT	Ashish rout
16	AYASKANTA PRADHAN	A. Pradhan
17	AYSWERYA NAYAK	Ayswerya Nayak
18	AYUSI KAR	Ayusi kar
19	BALAKRUSHNA ROUT	Balakrushna Rout
20	BIDYADHAR SAHU	Bidyadhar Sahu
21	BIKRAM PADHAN	Bikram Pradhan
22	BRAHMI KAR	Brahmi kar
23	CHANDRYA SAHA	Chandrya Saha
24	DEBASISH PARIDA	DEBASISH PARIDA

25	DEEPAK PRASAD	Deepak Prasad
26	DEEPSIKHA SUBUDDHI	Deepshikha Subuddhi
27	DIBYA NARAYAN SINGH	D. N. Singh
28	GAYATRI PRIYADARSHINI	Gayatri Priyadarshini
29	GYANBIR LENKA	Gyanbir Lenka
30	JASMEEN NISHA	JASMEEN NISHA
31	JITENDRA KUMAR SAHOO	Jitendra Kumar Sahoo
32	LIYA TANDI	Liya Tandi
33	MADHUSMITA SAHOO	Madhusmita Sahoo
34	MONALISA BHALO	Monalisa Bhalo
35	MONALISA MOHAPTRA	monalisa mohaptra
36	MONIKA ACHARYA	monika Acharya
37	NEHA MOHANTY	Neha Mohanty
38	NIBEDITA DAS	Nibedita Das
39	NIBEDITA PATRA	Nibedita Patra
40	NISHA KUMARI	Nisha Kumari
41	PRIYABRAT ABHISHEK SARANGI	Priyabrata Abhishek Sarangi
42	PRIYANKA KABI	Priyanka Kabi
43	PRIYANKA MALIK	Priyanka Malik
44	PUNYA PADAK. BEHERA	Punya Padak Behera
45	RAJASHREE PRAHARAJ	Rajashree Praharaj
46	RAJESH PAIKARAY	Rajesh Paikaray
47	RAKESH KUMAR BEHERA	Rakesh Kumar Behera
48	RAKESH KUMAR MOHAPTRA	Rakesh Kumar Mohaptra
49	RAKESH KUMAR PATRA	Rakesh Kumar Patra
50	RAMESWARI PAIKARAY	Rameswari Paikaray
51	REETA MISHRA	Reeta Mishra
52	SACHIN MISHRA	Sachin Mishra
53	SAI PRAKASH PRUSTY	Sai Prakash Prusty
54	SAMBIT SWAIN	Sambit Swain

55	Sandeep kumar Bai	Sandeep Kumar Bai
56	Sangram Keshari sahu	Sangram Keshari Sahu
57	Sarthaka kumar jena	Sarthaka Kumar Jena
58	Satya prakash Mohanta	Satya Prakash Mohanta
59	Satyajit Swain	Satyajit Swain
60	Shreya Saha	Shreya Saha
61	Shuvra bhattcharjee	Shuvra Bhattcharjee
62	SIPRA CHOURASIA	Sipra Chourasia
63	Sk Abarar Hussain	Sk. A. Hussain
64	Smaranika mohanty	Smaranika Mohanty
65	Smiti Smaranika Sahu	S.S. Sahu
66	SMRUTI SMARANIKA SAHOO	Smriti S. Sahoo
67	Soumen Bhunia	Soumen Bhunia
68	Soumya ranjan Jena	Soumya Ranjan Jena
69	SOUMYA RANJAN LENKA	Soumya Ranjan Lenka
70	Soumya suravi sahu	Soumya Suravi Sahu
71	Subhasmita Mohapatra	Subhasmita Mohapatra
72	Sunil Kumar sahu	Sunil Kumar Sahoo
73	Sushree swagatika	Sushree Swagatika
74	Swayam Prajna Sahoo	Swayam Prajna Sahoo
75	Tapasi tanaya	Tapasi Tanaya



Dr. Prasanta Ku. Mohanty
Dean Academic



Prof. KVD Prakash
Dean - IIE & HRD